

# Jacuzzi

• Continued from Page 1D

Frost, is made of 10mm-thick acrylic and supported by a stainless-steel frame. The company has a patent on the construction.

"We're always on the lookout for new products, new ways of making our products, and new technology is always very important," Jacuzzi says.

It was early-20th-century technology that started his personal journey ... a journey defined by a family that — along with its self-named company — has "a very complex history."

## OUT OF ITALY

Jacuzzi's father, Valeriano, was born in northern Italy, the second of Giovanni and Teresa Jacuzzi's 13 children. He emigrated to the United States in 1907 with a younger brother, Francesco "Frank" Jacuzzi; gradually, the other siblings and extended family members joined them. This migration went on until 1920.

In 1915, Remo Jacuzzi's father and six brothers formed Jacuzzi Bros., which started with an aviation bent. The Jacuzzis entered the manufacturing arena thanks to an invention by eldest brother Rachele. The invention was the toothpick propeller. Thousands of these were made during World War I. A brass-tipped, wooden toothpick propeller hanging in the conference room of Jason International shows the workmanship that harkens back to the cabinet-making skills of Remo Jacuzzi's great-grandfather.

In 1920, Rachele and his brothers developed the first totally enclosed cabin, high-wing monoplane in the United States. The plane, named the J-7 ("J" for Jacuzzi; "7" for the number of passengers it could carry) crashed July 14, 1921, during a return trip from Yosemite National Park to Oakland, Calif. All four occupants of the plane were killed — including Giocondo Jacuzzi, Rachele's brother and Remo's uncle.

(The cover of *Spirit, Wind & Water* shows Giocondo and his wife, Mary, on their April 1919 wedding day in California. The back cover of the book shows Giocondo and the plane's other three occupants with the plane in Yosemite National Park shortly before takeoff. The photo came from a camera found in the wreckage.)

The brothers had planned to create a passenger airline service. Instead, they found themselves facing debt due to the J-7's costs and loss, along with lawsuits from survivors of the other crash victims. The brothers were forced to give up their aviation dreams in favor of working odd jobs. Some of them, including Remo's father, left for a time and got into farming. Remo's father and Uncle Gelindo bought adjoining ranches in Antioch, Calif.

But Rachele Jacuzzi kept experimenting and inventing, coming up with the deep-well injector pump in 1926. This pump led to the development of Jacuzzi Bros. as a powerhouse company, with plants all over the world. "For years I did not understand how the Jacuzzi company went from propellers and aircraft to pumps. I asked everybody I could," Remo Jacuzzi says. Uncle Rachele, his godfather, had died the year after he was born. "I couldn't ask him, and he was the inventor of the jet pump. But I figured it out. There was a product between the aircraft and the jet pump that contributed to the technology he used."

The product, called the Frostifugo, was used to blow warm air over the citrus groves in California to keep them from freezing. Work on the Frostifugo contributed to the development of the jet pump.

Jacuzzi Bros. manufactured a number of other products, from water boilers and wine filters



Arkansas Democrat-Gazette/STEPHEN B. THORNTON

"We make sure that all of the jets that we put in the bath, and the controls, are placed in the area where they do [the] most good."

to gas grills. The hydrotherapy products were actually among the last to be developed and made up the smallest division of Jacuzzi Bros. at the time of its sale by the family.

This part of the business came about because a cousin, Kenneth Jacuzzi, developed rheumatoid arthritis. His only relief came from the hydrotherapy baths at Herrick Hospital in Berkeley, Calif. Kenneth's father, Candido Jacuzzi, consulted two engineers with Jacuzzi Bros. The men put together a portable whirlpool pump unit for home use. Kenneth's doctor urged Candido to mass-produce the unit and market it to elderly and arthritic people.

As Jacuzzi Bros. already made commercial water pumps, the leap to hydrotherapy baths was not large. It was in 1954 that the first portable whirlpool pump, or hydromassage, was introduced for home use. The pump had a long electrical cord to plug into the wall. The regulators didn't like the thought of electricity and water so close together, so later inventions came along, perfecting the product.

"People are often surprised to learn that Jacuzzi is not an Italian or Japanese word for 'swirling water,'" Remo Jacuzzi writes in the book.

He was the seventh of eight children born to Valeriano and Giuseppina Jacuzzi. He grew up on the ranch in Antioch. "I really liked farm life," he says. "I thought I was very fortunate and blessed. Until I got into high school, I thought I wanted to be

a farmer." He later changed his mind and decided to follow his siblings into the growing family business.

After graduating from high school in Antioch, Jacuzzi went to the University of California at Berkeley, playing football and majoring in business administration. After graduation, he married his high school sweetheart, Paula Putnam, in 1957. The two had met in a geometry class six years earlier.

During college, Jacuzzi worked summers in the Jacuzzi plant in Richmond, Calif. Realizing that he should have studied engineering, he decided to return to school. In 1962 he earned a second undergraduate degree in mechanical engineering; already a father of four, he welcomed the fifth of his six children into the world shortly thereafter.

## ON TO BRAZIL

As Jacuzzi Bros. continued to prosper, Remo Jacuzzi served as Western region sales manager, traveling extensively and tending to special projects, among other duties. In 1967, he was asked to transfer to Sao Paulo, Brazil, to manage the family plant there. He and his family moved the following year, and Jacuzzi took on his new role as president of Jacuzzi do Brasil. His last child, Paulo, was born in that country.

"We liked Brazil very much," Jacuzzi says of his 12-year stay. "It was a good experience for the whole family." The Jacuzzi plant, located in a city adjoining Sao Paulo, was so successful that a new plant was later built for the

expanding enterprise.

But in 1979 — "after some troublesome years and an acrimonious lawsuit" that pitted family members against one another, Remo Jacuzzi writes in the book — the Jacuzzis sold Jacuzzi Bros. to Walter Kidde Inc. Remo Jacuzzi was still in Brazil at the time. He was asked to come back and take over as president of the Jacuzzi Bros. plant in Little Rock, which had been dedicated in 1962 and which had become the headquarters of Jacuzzi Bros.

Remo Jacuzzi writes that he was "not very happy" with the sale of Jacuzzi Bros. in 1979.

Having worked years for the company, "I saw that it could be much more successful than what we had been." Jacuzzi do Brasil was very profitable. "And I felt we had a tremendous future as a company," not only there, but in general. But the majority of the family had voted to sell, and that was that.

Jacuzzi at first didn't know what he would do after the sale. In Brazil, he'd worked with water pumps and swimming pool equipment; the company had been the first manufacturer of swimming pool equipment and whirlpool baths in Brazil.

After the sale, Jacuzzi Bros. was divided up. The hydrotherapy operation stayed in California. Remo Jacuzzi continued to work for Jacuzzi Bros. until 1981, but now that the company wasn't family-owned, things were no longer the same.

In 1982 — after having worked for Jacuzzi Bros. for more than 23 years, Remo founded his own

## SELF PORTRAIT

### Remo Jacuzzi

■ **DATE AND PLACE OF BIRTH** Jan. 6, 1936, Antioch, Calif.

■ **MY FANTASY DINNER GUESTS WOULD BE** My maternal and paternal grandparents, several generations back; apostles Matthew, Mark, Luke, John and Peter; and George Washington.

■ **MY MOST NOTABLE READING MATERIAL IS** *The Purpose Driven Life: What on Earth Am I Here For?*, by Rick Warren; *The Maker's Diet*, by Jordan S. Rubin; *Let Them Eat Cake: Marketing Luxury to the Masses — As Well as the Classes*, by Pamela Danziger; and *The Final Move Behind Iraq: The Final Solution While the World Sleeps*, by Mike Evans.

■ **THE HYDROTHERAPY BATH IN MY HOME IS** Jason International's MA-635, a combination bath with water jets and 43 air jets.

■ **MY SECRET PLEASURE IS** A piece of property in Conway, through which I like to relive fond memories of farming.

■ **THE BEST ADVICE MY DAD GAVE ME WAS** Learn as much as you can, because nobody can take it away from you.

■ **LIFE IS LIKE A HYDROTHERAPY BATH IN THAT** People strive to make it better.

■ **ONE WORD TO SUM ME UP** Actually, two words: Passionate and blessed.

whirlpool hydrotherapy company, Jason International. The company was first located near Colonel Glenn Road in Little Rock. In 1989, the company moved to its present location on MacArthur Drive in North Little Rock. The name "Jason" is coined from "Jacuzzi son."

As had Jacuzzi Bros., Jason International has grown and prospered. The company has customers in the United States, Canada, Mexico, Central America, Spain and the Far East. The company also serves its community with contributions to nonprofit projects and other good causes. Jacuzzi, meanwhile, has received numerous honors and awards for his life's work, the most recent of which was induction into The Haas School of Business Hall of Fame at the University of California at Berkeley.

Jacuzzi's faith is also important to him. He attends two churches: one on Saturday evenings and another on Sunday mornings. He also meets twice a month with a group of businessmen under the Fellowship of Companies for Christ International umbrella. During these meetings, the group discusses such issues as how to apply Christian principles in running their businesses.

Among that group is Ivo Phelps, a Jason International board member and president and chief executive officer of Phelps Industries in east Little Rock. Phelps met Jacuzzi shortly after he moved here from Brazil; the men have worked, socialized and traveled together ever since — as well as worshipped together. "I think he's worn out a couple of Bibles since I've known him," Phelps says.

Phelps cherishes his friendship with Jacuzzi for many reasons. "If I've got something I need to discuss, I can go sit down with him and tell him about it — and we can talk ... through any situation that comes up, either businesswise or personal," he says.

In addition to being close to his family — "which is important this day and time" — Jacuzzi is close to his employees, Phelps said. "He's highly respected by those who work for him, and he will go out on a limb for them when other employers won't." In fact, Phelps concludes, one doesn't find many people in Jacuzzi's position "who has a heart for everybody who's around them."

## BLESSED BE THE TIES

Jacuzzi also cherishes his family: wife Paula, with whom he recently celebrated his 50th wedding anniversary; children Remo Valerian Jacuzzi, Jennifer Peregrin, Loretta Stewart, Gretchen Roe, Matthew Jacuzzi and Paulo Jacuzzi; and 14 grandchildren. Remo V. Jacuzzi serves

as vice president of manufacturing for Jason International. Jennifer is vice president of operations for the company and Paulo is the inside sales manager.

It was during the mid-1990s that Jacuzzi began to think about writing his family history. He began interviewing several elderly aunts, along with cousins and family business associates, and recalling the things his parents had told him. In the book's acknowledgments, he thanks these contributors, who include his oldest brother, Virgil.

"I had a lot of family input, but not as much as I had hoped," he says. "Some members of the family were very open, wanting to share and others didn't have the same passion, so to speak, of wanting [to know] more about our family."

He also began doing a lot of research, especially about the jet pump. Then he began writing. Some years he left the project alone because he had a business to run. But, finally, he was able to put the story together smoothly. And luckily, he has always been a collector of photos.

After the book was completed, it needed a publisher. A chance meeting with a reporter in northern Italy, who'd contacted him with the desire to do a story on his mother, put him in contact with Welcome Rain Publishing Co. The book is available at local bookstores.

As the "untold story of the Jacuzzi family" is revealed to readers, its entrepreneurial spirit continues. A for-instance: Nephew Fred Cline, who lived on the family farm in California and learned to make wine from Valeriano Jacuzzi, founded Cline Cellars, now a successful winery in Sonoma, where he recently introduced another line of wines under the name Jacuzzi Family Vineyards.

The opening ceremony for the winery's new building — styled after the Jacuzzi ancestral home near Casarsa, Italy — took place in June. The Jacuzzi family reunion, held at the time of the opening ceremony, also coincided with the anniversary of the U.S. arrival of Remo Jacuzzi's father and uncle Francesco.

Cline is among hundreds of Jacuzzi relatives now spread throughout the world and unable to get together for reunions as often as they once did. However, as Jacuzzi states at the end of the book, the Jacuzzis "forever will all be bound by spirit, wind and water."

"The same glorious stars and moon that grandparents Giovanni and Teresa used to inspire the earliest dreams of Uncle Rachele, my father, and their brothers and sisters still illuminate our sky, no matter where we may live.

"I still follow those stars. I am blessed to be a Jacuzzi."

## DEAR ABBY

# Mother's heart breaks to see daughter repeating her abuse

**DEAR ABBY:** At 16, I married a man I didn't love. No excuses, but the stress of that marriage kept me an angry person. I was an abusive mother when my children were growing up. I have apologized to them more than once and changed who I am. Last year, my second husband and I opened our home to my oldest daughter and her two children. (She had her third baby while living with us.)

Sadly, my daughter is perpetuating the abusive behavior she grew up with. I tried to gently bring it up with her attention while she was living here, but she quickly blamed it all on me. She moved out, separated herself

and her children from me, and through telephone conversations has also alienated her sister and brother from me. She has lied to them about me, and they have shared their horror stories about childhood abuse with each other. Now, only one out of four of my grown children will even speak to me.

What more can I do besides apologize? I love my children and grandchildren. I hate seeing them repeat the cycle of abuse. They blame me, saying they learned it from me. I have tried telling my daughter she must learn how to break the cycle and make things better for her children, but this has only

pushed her further away. How can I mend my broken family and my broken heart?

— Filled With Regret in Indiana

**DEAR FILLED WITH REGRET:** You can't. You planted this crop, and this is the harvest. However, if the child who is still speaking with you can prevail upon his siblings to reconsider what they are doing, there is a chance that with counseling the pattern of abuse can be broken. It's a long shot. And if it doesn't work, then you must seriously evaluate whether child protective services should intervene for the sake of your grandchildren's safety.

**DEAR ABBY:** I need your advice on how to deny my granddaughter the right to live with me. My parents divorced when I was 11. I was the eldest of eight children and was sent to a foster home, where I was also their baby sitter.

When I graduated from high school, I immediately married a boy from school whom I was friendly with. It got me out of the system, but I worked hard on that marriage. We had five children in six years, plus both of my elderly in-laws lived with us.

For the last two years I have been alone. (Both of my parents died shortly after my husband was killed in an auto accident.) I

have been taking care of others all my life, so now I feel I deserve some alone time.

Because I own my home (which I earned myself), my granddaughter thinks it is her right to move in with her two girls as "you have more space than you need." I love "Mary," but I feel she won't move out once she's in. I don't want to alienate her, but I want her to stand on her own two feet, not mine.

— Feeling Trapped and Guilty

**DEAR FEELING TRAPPED AND GUILTY:** Stand your ground. You are not trapped and you should not feel guilty. Your alarm bells are going off with good

reason. The statement that you "have more space than you need" is presumptuous, and shows that your granddaughter has an exaggerated sense of entitlement. And you might, indeed, have a hard time getting rid of her once she gets comfortable.

My advice is to "remind" your granddaughter of the facts of your life, just as you related them to me. You are entitled to peace of mind and a life of your own because you have definitely "served your time."

*Dear Abby* is written by Jeanne Phillips and was founded by her mother, Pauline Phillips. Write *Dear Abby* at [www.DearAbby.com](http://www.DearAbby.com) or P.O. Box 69440, Los Angeles, Calif. 90069